**STRONG Nonprofits – Notes from December 8th, 2017 (Session 4)**

**Topics for January 31, 2018 Clinic:**

* Organizing – 5 votes
* Legal Advocacy – 0 votes
* Budgeting for Grant Proposals – 3 votes
* Network Building + Collaborative Learning – 7 votes
* NP Management – 1 vote
* Grant Writing – 5 votes
* Legal/Compliance – 2 votes
* Social Media + “Telling Our Stories” – 3 votes
* Idea; Program Development – 6 votes
* Tour of Our Orgs – 0 votes

**Key Issues facing East Contra Costa County:**

* Leadership succession – 1 vote
* Lack of political will – 5 votes
* Toll of DACA – 10 votes
* Collaboration with “new” to area NPO’s – 0 votes
* Jobs/Housing Mismatch – 0 votes
* Homelessness – 3 votes
* Lack of funding in East County – 13 votes
* Long-term housing – 4 votes
* Doing more for our clients – 1 votes
* Affordable Housing – 10 votes
* Changing demographics + increasing suburban poverty – 10 votes
* Expansion into East County – 5 votes
* Precarious housing – 0 votes
* Local/public sector accountability – 4 votes
* Suburban poverty – 3 votes
* East county as a whole, but also the consideration of communities with East County – 2 votes
* Equity – 14 votes

**Takeaways from Joint Session with Funders**

* Tapping into local wealth
* They were engaged with us
* There’s a large network of funders
* We were in alignment on many issues
* Nonprofit accountabilities
* Data: Interested in…what is the systemic change needed

**Implications from our Conversation with Funders**

* A network of us nonprofits
  + Local and county wide
  + We really need this to happen
* Day to day relationships; concerns/issues – thought partnership with other nonprofit orgs
  + We need to collaborate with each other
  + No competition
* The network of funders needs to be connect with us (nonprofits)
* Joint events to get the word out about the issues the community is facing
* Homeless issue is impacting ALL nonprofits in East Contra Costa County – cross cutting
* Funders are looking for successes – what do we do to show this?
  + How do we measure this
  + How do we help funders to see this (the successes?)
* Recognize our funders
* Are we being effective in our mission?
* Collaboration is key
  + How can we connect with others to support our clients
  + How do we bring services to our clients collectively
  + What is the impact of government/policy, etc on our work
* Support solo organizers to train community
  + Via funding them, even if they aren’t in an org.
  + Community organizing
* Advocate at the group (collective/nonprofit) levels to funders
  + Mobilize as a group/alliance for impact